

Professional

## YOUR P1IILA PARTNER IN PUBS

Get ready to discover the full potential of pizza in your pub with your go-to pizza experts; built on high quality and an unrivalled understanding of pizza solutions to satisfy your guests.


## YOUR CO-TO pilis EXPERTS

## IT'S NOT JUST

ABOUT PROVIDING
A GREAT QUALITY
RANGE; IT'S ABOUT
UNDERSTANDING
WHAT MATTERS MOST IN YOUR PUBS TO HELP YOU MEET THE NEEDS OF YOUR GUESTS AND ACHIEVE REAL BACK-OF-HOUSE PROFITABILITY.

## WHIY PIILA?

- Pizza's share of pub menus is at a 3 -year high, but at $2.4 \%$ there is still headroom for growth; making it an important time to make the most of the pizza opportunity across your business
- Pizza occasions in pubs have doubled over the past 2 years to £19m; however, by 2021, pizza sales in pubs are estimated to be c $£ 290 \mathrm{~m}$
- Providing an ideal opportunity for customisation and increasing spend per head, pizza occasions drive higher value for pubs: $8 \%$ higher on average
- The demand for vegan and vegetarian options has grown tenfold, and pizzamakes an adaptable menu choice
- Popular with both adults and children, pizza is a great choice for the ease of service and quality of experience required in pub restaurants



## POWER OF PIZIA

$\checkmark$ Consumers are turning to pizza as an alternative to pub classics, with out-ofhome pizza occasions seeing $11 \%$ grow th from 2017 to 2018
$\checkmark$ Pizza has real popularity among the under-35s, with 18 -34 year olds accounting for $47 \%$ of pizza occasions in pubs
$\checkmark$ Value of experience and personalisation is increasingly important out of home, and pizza plays perfectly to this trend with different toppings easily swapped out
$\checkmark$ Pizza gives an ideal opportunity to boost early-week sales, with $37 \%$ of pub pizza occasions seen Monday-Wednesday
$\checkmark$ Pub visitors look for value over quality, which pizza can easily provide, and it can easily be tailored to offer the quick, fresh, healthier requirements increasing
among pub customers
$\checkmark$ Pizza can help tap into the growing breakfast and brunch daypart with toppings like eggs, fresh tomatoes and bacon
(-) 5-NICH UNIOUE DISH-Shapid PIZIA
(2) LASY TO OVEN COOK
(2) NO FOOD HANDILING AND NO PREPARATION
(2) HOIDS FOR UP TO 45 MINUTIES, CUTIING DOWN ON WASTESUITABIE FOR VIGETARIANS
(C) A SOURCE OF PROIEN
© IOW SUCARS
(\%) Reducei saturatio fat
(1) ACCOUNTS FOR

10 YOUR 5 a day

Fully loaded with tasty toppings, our new Deep Dish pizzas are a firm favourite on children's menus with sides and for on-the-go snacking.
Available in tasty 1 -of -your-5-a-day cheese \& tomato.

##  <br> A-DAY

10 F 5 A-DAY PIIZA


Source: MCA Pizza in Pubs 2019




## RAW DOUCH



Our pizza base is not pre-cooked, so it bakes for the first time in the oven, giving the taste of an authentically home-made pizza. Ideal for unique customisation to give your customers the taste of something different.


## GARIIC

## CHICAGOTOWN


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IDEAL FOR A NXXED-SXIIIS WORYFORCE TO PREPARE AND SERVE

Perfect as a starter, side, snack or sharer, these mouth-watering, part-baked ciabatta dough balls are stuffed and coated with a garlic and parsley blend for full flavour.


## READV-MADE Plitirs <br> $3 X$ QUCVIER

# Discover the full Dr. Oetker Professional pizza range at oetker-professional.co.uk 

What would you do with the extra time?

